

State of the Nation's Food Industry 2024

Annex

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Annex A – Targets set by the 36 companies assessed in Plating Up Progress for our three core diet metrics. Blank cells denote no relevant targets.

		Commitments		
	Company	Healthy sales	Fruit & veg sales	Animal vs plant protein sales
Caterers	Aramark			
212	Compass Group UK & I			Compass UK & I aim to achieve a 25% switch from animal to plant- based proteins by 2025 and a 40% switch by 2030.
	Elior			Increase % purchases of healthy and plant-based ingredients* and % vegetarian recipes
	ISS			
	Sodexo			33% of our menus will be plant-based worldwide by 2025
Casu	JD Wetherspoon			
Casual dining	Mitchells & Butlers			
9	Nando's			
	The Restaurant Group			
	Whitbread			



Greencore 2. By 2 proc volu 2. By 2 proc volu zero light	D: 85%Increasing the vegetableductscontent of our productssified asand changing the balancelthier'of our portfolio to includeIPM (Nutrientmore vegetable-basediling Model)products.Ngsales volume)030, 60% ofsales volume)ored trafficson-pack.sales volume)sales volume)
Mars we set o commitr new amb deliverin healthy by 2025. this, we four billi vegetabl increase an additi sodium r	g 5.5 billion meals a year Through aim to deliver on servings of es, a 30% in fiber and
Nestlefood sale30bn byfrom 202	
Nomad Foods Grow sal healthier choices a nutrition improve year on	r menu and ally d products
More the	an double £250m sales in plant broducts that based products
Foods standard	h nutritional ls by 2030. : 2020/21



	Brothers	proportion of our	
		portfolio that is	
		considered	
		nutritionally well-	
		balanced (score 3 or	
		less) as defined by	
		the Department of	
		Health's Nutrient	
		Profile Mode.	
		54% score less than 4	
		Average nutrient	
		profiling of portfolio	
		(Nutrient Profiling	
		Model (NPM) score)	
		85% of our portfolio	€1.5 billion of sales per
		to meet Unilever's	annum from plant-based
		Science-based	products in categories
	Unilever	Nutrition Criteria by	whose products are
	onnever	2028	traditionally using animal-
		Progress: 2023 - 81%	derived ingredients by
			2025
QSR	Domino's		
		30% of the items on	Duthe and of 2025.
			By the end of 2025:
		shelves will be	We are committed to
		healthier choices by	maintaining our vegan
		the end of 2025	product sales as a
		the end of 2025	proportion of our total
	Greggs	the end of 2025	proportion of our total sales as our business
	Greggs	the end of 2025	proportion of our total sales as our business grows.
	Greggs	the end of 2025	proportion of our total sales as our business grows. • We'll use more
	Greggs	the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal-
	Greggs	the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the
	Greggs	the end of 2025	 proportion of our total sales as our business grows. We'll use more alternatives to animalsourced foods than the 1125t tonnes in 2023.
		the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the 1125t tonnes in 2023. By 2030 we will: have a
	Greggs Burger King	the end of 2025	 proportion of our total sales as our business grows. We'll use more alternatives to animalsourced foods than the 1125t tonnes in 2023.
		the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the 1125t tonnes in 2023. By 2030 we will: have a
	Burger King	the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the 1125t tonnes in 2023. By 2030 we will: have a
	Burger King	the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the 1125t tonnes in 2023. By 2030 we will: have a
	Burger King KFC	the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the 1125t tonnes in 2023. By 2030 we will: have a 50% meat-free menu
	Burger King KFC McDonald's	the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the 1125t tonnes in 2023. By 2030 we will: have a 50% meat-free menu By 2025, at least 30% of
	Burger King KFC	the end of 2025	proportion of our total sales as our business grows. • We'll use more alternatives to animal- sourced foods than the 1125t tonnes in 2023. By 2030 we will: have a 50% meat-free menu



				or vegetarian.
Retailers	Aldi	By 2025, we've committed to having 70% of our food sales coming from healthier products. We do this by providing the quality and value that customers expect from Aldi	Increase in the number of vegetable portions sold across our own-brand products by the end of 2023 (compared with 2019). Target: 5% by 2023.	
	Asda	Increase the proportion of healthy (non-high fat, salt or sugar content) of Asda's own brand products to 60%. Current progress on target: 52% compared to baseline year (2020)		
	Со-ор			
	Iceland			
	Lidl	By 2025, we will increase sales, based on tonnage, of healthy and healthier products to at least 80%	We will increase fruit and vegetable unit sales by 35% by 2026. (compared to 2021).	
	M&S	Continue growing sales of healthier foods to 70% of sales tonnage by the end of 2024/25.		Target £75m sales of plant-based products by 2024/25.C
	Morrisons	Our 2025 targets include 65% of Our Own Brand products are non HFSS by 2025.		We're continuing to make plant-based products more accessible to our customers, including our own-brand Plant Revolution range, which we have committed to grow by 300%.



				гт
			Increase sales of fruit and	Increase sales of plant-
	Ocado		vegetables as a key	based proteins to
			indicator of the healthiness	rebalance the ratio with
			of our customer baskets by	animal protein by 2030.
			2030.	
		85% 'Healthy' and	Target for vegetable sales:	
	Sainsbury's	'Better for you' sales	11.2% by 2025/26.	
		tonnage by 2025		
		Set a target to	We're continuing to	Increasing sales of plant-
		increase sales of	explore ways to increase	based meat alternatives
		healthy products, as a	positive nutrients in our	by 300% by December
		proportion of total	products by adding	2025 in UK, ROI and CE.
		sales, to 65% by	vegetables, fruit and	
		2025. Percentage of	increasing fibre.	
	Tesco	volume sales from		
		products with a		
		'healthy' NPM(b)		
		score as a proportion		
		of total volume of		
		food sales for UK and		
		ROI		
	Waitrose	Increase sales of	1. Increase the tonnes of	
		healthy food and	veg sold from meal	
		drinks to 65%, as a	solutions by 2024	
		proportion of total	2. Increase the volume of	
		volume.	fruits, vegetables and	
			plant-based foods sold	
			by 10%.	
	Bidfood			
Wholesalers				
WHOICSGIELS	Brakes			

Annex B: Companies with the highest percentage of meatless dishes - main meals, sides and sharers

	Companies	(%) Meatless
1	Joe & The Juice	69
2	Cookhouse & Pub	68
3	Harvester	62
3	Coffee #1	62
3	Soho Coffee	62
5	Pizza Express	61



5	Sainsbury's Cafe	61
5	Sallisbury S Cale	01
6	Bill's	60
7	Flaming Grill Pub Co.	57
8	Vintage Inns	55
8	Toby Carvery	55
8	Tank and Paddle	55
8	Greene King	55
9	Taco Bell	54
9	Crussh	54
10	Ask	53
10	Pure.	53
10	All Bar One	53

Companies with the highest percentage of dishes containing meat - main meals, sides and sharers combined

	Companies	(%) Meat
1	Chicken Cottage	85
2	Domino's Pizza	74
2	McDonalds UK	74
3	Burger King	73
4	Tim Hortons	69
5	Gourmet Burger Kitchen	67
5	Greggs	67
6	The Cornish Bakery	62
7	Papa John's	61
7	Wimpy	61
7	Walkabout	61
8	JD Wetherspoon	59
8	Town, Pub & Kitchen	59
9	Boswell Cafes	58
9	Table Table	58
9	Birds Bakery	58
10	KFC	57



Annex C

Percentage of main meals, sides and sharers exceeding 50% of the Recommended Daily Intake for nutrients of concern

	Business	Sector	Calories
1	Tank and Paddle	pubs/bars	50
	Stonehouse	high street	
2	Pizza & Carvery	restaurants	38
	Thomas the		
3	Baker	cafes	31
	Town, Pub &		
4	Kitchen	pubs/bars	26
5	Nicholson's	pubs/bars	24
6	JD Wetherspoon	pubs/bars	22
		high street	
7	Toby Carvery	restaurants	21
8	Sizzling Pubs	pubs/bars	20
9	O'Neill's	pubs/bars	18
		high street	
10	Browns	restaurants	17

	Business	Sector	Sugar
1	Coffee #1	cafes	43
	Stonehouse	high street	
2	Pizza & Carvery	restaurants	41
3	Nicholson's	pubs/bars	41
		high street	
3	Honest Burgers	restaurants	40
	Town, Pub &		
4	Kitchen	pubs/bars	38
	Tank and		
5	Paddle	pubs/bars	35
	Gourmet	high street	
6	Burger Kitchen	restaurants	31
7	O'Neill's	pubs/bars	30
8	Sizzling Pubs	pubs/bars	30
		high street	
8	Harvester	restaurants	30
8	Vintage Inns	pubs/bars	30
		high street	
8	Pizza Express	restaurants	29
9	Ember Inns	pubs/bars	29
		high street	
9	Toby Carvery	restaurants	26
		high street	
10	Browns	restaurants	25

			Sat fat
1	Tank and Paddle	pubs/bars	78
	Gourmet Burger	high street	
2	Kitchen	restaurants	51
	Thomas the		
3	Baker	cafes	46
		quick	
		service	
4	Pieminister	restaurants	45
		high street	
5	Toby Carvery	restaurants	43
	Stonehouse	high street	
6	Pizza & Carvery	restaurants	40

			Salt
1	Tank and Paddle	pubs/bars	88
		high street	
2	Pizza Express	restaurants	76
	Gourmet Burger	high street	
3	Kitchen	restaurants	67
		quick service	
4	Taco Bell	restaurants	62
5	Nicholson's	pubs/bars	59
		high street	
6	Honest Burgers	restaurants	56



7	Nicholson's	pubs/bars	39
		quick	
		service	
8	Taco Bell	restaurants	37
9	O'Neill's	pubs/bars	35
10	Vintage Inns	pubs/bars	33

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	7	O'Neill's	pubs/bars	50
			high street	
2	7	Bella Italia	restaurants	50
		Stonehouse Pizza	high street	
	8	& Carvery	restaurants	46
	9	JD Wetherspoon	pubs/bars	44
	10	Sizzling Pubs	pubs/bars	43

Annex D

Number of adverts for confectionary and snack adverts shown before the watershed

	TVR Children 5- 8	Impact Children 5-	TVR Children 9-	Impact Children 9-12	TVR Children	Impact Children 13-
Holding	years	8 years	12 years	years	13-16 year	16 years
GUYLIAN	1.8	58.8	3.2	102.6	5.0	455.8
HARIBO	37.6	1217.6	78.2	2542.8	70.3	2153.2
INTERSNACK	4.1	129.8	10.9	357.3	1.7	50.8
KELLOGG UK HOLDING	30.2	956.2	34.6	1138.3	36.5	1106.0
LINDT & SPRUNGLI UK	5.4	183.3	11.7	378.3	7.7	238.5
MARS UK	25.6	829.4	41.2	1338.0	48.6	1485.6
MONDELEZ UK	20.4	645.9	33.6	1096.5	30.5	928.5
PEFFERMILL HOLDINGS	1.8	56.8	6.8	223.1	10.6	321.7
PEPSICO HOLDINGS	25.8	837.4	35.2	1147.1	30.1	924.0
STORCK UK	2.2	73.0	3.8	123.2	3.2	98.9
THOMAS TUNNOCK	4.9	161.1	9.2	297.1	6.6	203.9
TROPICAL SUN FOODS	0.0	0.0	0.0	0.0	0.0	0.0
WITTINGTON INVESTMEN	8.8	290.0	18.9	607.8	14.8	455.6



Annex E: The proportion of price promotions at each of the six retailers assessed on processed meat, meat, dairy, fruit and veg and staple carbohydrates

Retailer(s)	Promotions on processed meat (%)	Promotions on meat (%)	Promotions on dairy (%)	Promotions on F & V (%)	Promotions on staples (%)
Aldi	0.8	NA	3.1	44.6	1.5
Asda	4.1	0.9	10.0	7.0	4.0
Iceland	7.3	0.9	14.8	8.4	2.3
Morrisons	5.6	0.7	9.7	8.5	3.6
Sainsbury's	5.1	0.4	7.3	5.8	3.1
Tesco	3.2	0.2	5.8	6.3	2.6

Price promotions by individual retailer

F&V: Fruit and veg. NA: Not Applicable, no promotions found on those items.



